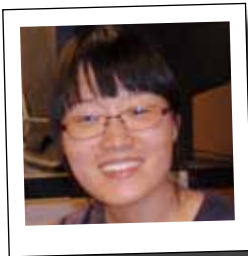




annual report 2010





intercambio uniting communities updated mission statement

To build understanding, respect and friendship across cultures through educational and intercultural opportunities.

We offer:

1. Volunteer-taught English classes for adult immigrants.
2. Courses and workshops on life skills and citizenship.
3. Cultural trainings and events for all community members.



top 5 reasons for our updated name and mission

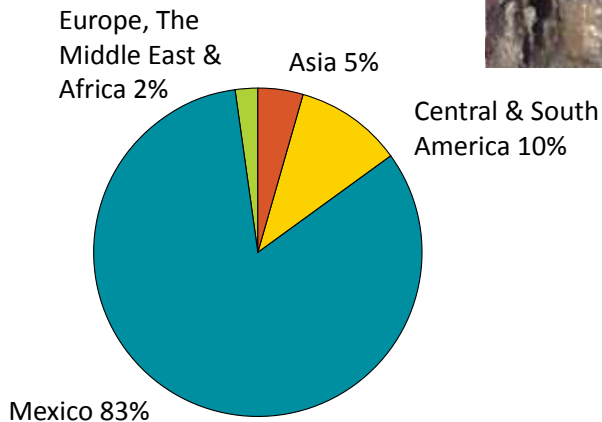
Because of your support, Intercambio has experienced huge success in Boulder County during the last 10 years. We've expanded our programs and needed a new mission statement and name to capture all that we do.

We couldn't have experienced this kind of success without your help, so we want to celebrate these changes with you.

1. To debunk the myth that we only serve Latino immigrants.
2. We want people who don't speak Spanish to feel included too.
3. *Uniting Communities* better captures everything we do.
4. No one can spell "Comunidades".
5. No one can pronounce "Comunidades".

students

Countries of Origin



Including:

El Salvador, India, France, Honduras, Afghanistan, Brazil, South Korea, Russia, Peru, Mexico, Germany, Argentina, China, Colombia, Congo, Morocco, Spain, Dominican Republic, Nepal, Vietnam, Guatemala, Chile, Paraguay, Israel, Laos, North Korea, Cuba, Israel



STUDENT FEEDBACK

- 74%** feel more confident going places in the community.
- 67%** can better communicate with coworkers, bosses, and clients who speak English.
- 67%** better understand U.S. culture and people from different backgrounds.
- 63%** became more involved in their children's education.
- 58%** can better talk with doctors, dentists, or pharmacists without an interpreter.
- 44%** got a better job, a promotion, or a pay increase.

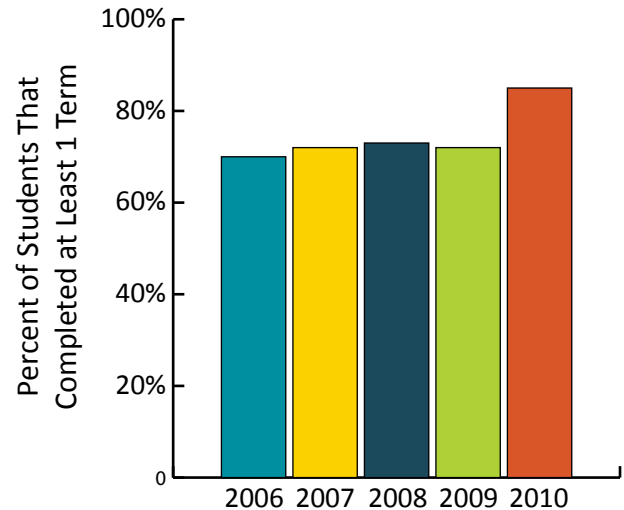


volunteers

VOLUNTEER FEEDBACK

- 78%** gained a better understanding of other cultures.
- 61%** have formed an intercultural friendship.
- 50%** have a better understanding of immigrant struggles.

Classroom Success



2010 accomplishments

Awards/Goals

- Runner Up for 2010 Best Non-profit Organization in Boulder County - People's Choice Award
- Partnership Award - Boulder Housing Partners

Services

- Coordinated classes for over 1,000 immigrant adults in Boulder County and trained 300 volunteer teachers
- Facilitated resource workshops on finances, cross-cultural understanding, laws and citizenship for 225 immigrants
- Led 15 "Living in the U.S." workshops for 400 immigrants with the following results reported:
 - 97% learned new info about U.S. culture
 - 90% were more confident interacting with people from different cultures
 - 87% gained a better understanding of U.S. laws
- Trained 320 professional teachers nationwide on how to:
 - train volunteer teachers, and
 - use *What Every Immigrant Needs to Know* to teach laws and discuss cultural differences

Infrastructure

- Rolled our donor database and revenue-generating activities into Salesforce database
- Made major revisions to six books of our twelve book curriculum



Replication

- Distributed 9,000 copies of *What Every Immigrant Needs to Know* to 150 different agencies in 40 states
- Continued to sell our curriculum and volunteer training to programs in Littleton, Greeley, Moab, Boise, Atlanta and Boston

statement of financial position

december 31, 2010

change in net assets

for the year ended december 31, 2010

ASSETS**CURRENT ASSETS**

Cash and Cash Equivalents	\$407,125
Prepaid Expenses	1,489
Inventory	3,095
Total Current Assets	411,709

FIXED ASSETS

Total Fixed Assets	564,431
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NON-CURRENT ASSETS

Endowment	59,072
Security Deposit	1,100
Total Non-Current Assets	60,172

TOTAL ASSETS	\$1,036,312
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LIABILITIES AND NET ASSETS**CURRENT LIABILITIES**

Total Current Liabilities	14,229
----------------------------------	---------------

NET ASSETS

Total Net Assets	1,022,083
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TOTAL LIABILITIES & NET ASSETS	\$1,036,312
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REVENUES/EXPENSES**REVENUES AND PUBLIC SUPPORT**

Contributions	\$514,716
Special Events	37,959
Total Public Support	552,675
Program Related	70,596
Investment Income	8,225
Other Income	10,131
Total Revenue	88,952

Total Revenues and Public Support	641,627
--	----------------

EXPENSES

Fundraising	42,524
Management and General	35,093
Program	550,511

TOTAL EXPENSES	\$628,128
-----------------------	------------------

Δ IN NET ASSETS	\$13,499
------------------------	-----------------

NET ASSETS - BEGINNING OF YEAR	\$1,008,584
---------------------------------------	--------------------

NET ASSETS - END OF YEAR	*\$1,022,083
---------------------------------	---------------------

thanks to our generous donors*

INDIVIDUALS

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Curriculum Developer and Co-Founder

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executive director's report • Lee Shainis

2010 was another exciting year! We made major improvements to our English-language curriculum, developed new cultural trainings, created new editions of the immigrant guide, and spread the Intercambio model to several new communities.

This year I wanted to share a few things I love about Intercambio:

- Every time I meet a new group of volunteers or students I get excited knowing that this experience will open doors of opportunity for many of them and change their lives in a positive way forever. This excitement hasn't gone away even after speaking at several hundred trainings.

- Hearing endless success stories from students. That never gets old either.
- Running into teacher/student pairs at the grocery store or rec center.
- Seeing friendly people who are connecting deeply with other friendly people from very different cultures.

We encourage immigrants to embrace their native culture while learning what they need to know to succeed here. However, true integration is not a one-way relationship. Our volunteers learn about different cultures and new ways of seeing the world, making it a true exchange of learning.

We draw in people from both sides to unite segregated communities, which is one of the five reasons why in January 2011 we changed our name from **Intercambio de Comunidades** to **Intercambio Uniting Communities**.

Thank you for your support to make Intercambio an effective community-building organization and an ever-strengthening model for the rest of the country.

Lee Shainis
Executive Director 10



Intercambio Uniting Communities
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Building Understanding, Respect and Friendship Across Cultures